

Overview:

This report provides summary information on all Requests for Proposal (RFPs) sent by Developmental Pathways (DP) for Fiscal Year 2014 (7/1/13—6/30/14). The report summarizes RFPs sent for the following programs: HCBS-CES, HCBS-DD, HCBS-SLS, and State SLS.

Definitions on Outcomes:

The count of RFPs does not correlate to the number of services requested; RFPs may outline multiple service needs for the same client in a single request.

RFPs Submitted: Total number of unique lines on the RFP tracking; clients may have multiple lines when multiple RFPs have been sent for the same client.

RFPs Placed: Total number of RFPs with placement reported

RFPs Withdrawn: Total number of RFPs where the CM, client, and/or guardian requested that the RFP be marked withdrawn

RFPs With No Placement: Total number of RFPs where no placement was found and the outcome was reported

RFPs Listed As Active: Total number of RFPs where the final status was not reported and/or which remain open as of the date the reporting was pulled.

DP Commonly Controlled Entity: Continuum of Colorado

Overview of Total RFPs

Total Number of RFPs Sent	767	
Total Number of RFPs With Zero (0) Positive Responses:	144	19% of total RFPs sent
Total Number of RFPs with One (1) or More Positive Responses:	623	81% of total RFPs sent
Total Unique Clients Represented:	470	
Number of Clients With Multiple RFP IDs:	193	41% of total clients

Summary by Waiver

	Number of RFPs Submitted	Number of RFPs Placed	Number of RFPs Withdrawn	Number of RFPs with No Placement Found	Number of RFPs Still Active	Average Amount of Time Between RFP Sent to Providers and Start of Services	Number of Clients Placed with a Commonly Controlled Entity	Percent of Clients Placed with a Commonly Controlled Entity
CES	372	164	102	106	0	73.98	18	10.98%
SLS	194	97	65	31	0	61.89	14	14.58%
DD	201	119	61	19	2*	59.60	10	8.40%
FSSP	1	0	1	0	0	N/A	0	0.00%
Total	767	380	229	156	2	65.16	42	11.08%

*The two RFPs that are still marked as “active” are statewide placements for which we do not know the outcome, as the client is not served by our CCB.

Summary of Multiple / Single Provider Placements

	CES	DD	SLS	Grand Total	
Multiple Providers Selected	17	4	5	26	7% of placed RFPs
Single Providers Selected	147	115	92	354	93% of placed RFPs
Grand Total	164	119	96	380	100% of placed RFPs

Summary of Notification on RFP Closures for Placements

This table reflects our success rate in sending emails to the relevant RFP distribution list(s) to “close” RFPs by notifying providers when placement has been reported.

Note: in instances where only a single provider responded, closure emails were generally not sent. Additionally, in October 2014 a project was completed to determine the final status of 310 RFPs that had not yet been closed; emails were not sent out for these RFPs, due to the time that had elapsed since the RFPs had been created.

	CES	DD	SLS	Total	
No	109	63	53	225	59% of placed RFPs
Yes	55	56	44	155	41% of placed RFPs
Grand Total	164	119	96	380	100% of placed RFPs

Summary by Provider

Where unique providers were selected (354 placed RFPs):

Agency Selected	CES	SLS	DD	Total
Continuum of Colorado	13	13	10	36
Parker Personal Care Homes	16	3	10	29
Behavior Services of the Rockies	7	2	11	20
Rocky Mountain Human Services	10	6	1	17
GoldStar Learning Options	9	2	0	11
Friends for Life	0	10	0	10
Smith Agency, Inc.	0	1	9	10
Bethesda Lutheran Communities	1	3	5	9
Metro Music Therapy	8	1	0	9
People's Day Services	2	4	3	9
To the Rescue	2	4	3	9
Carolyn Ferguson	8	0	0	8
Alternative Support	0	1	6	7
Mosaic Denver	4	0	3	7
Spectrum Community Services	2	1	4	7
Care and Community	4	2	0	6
Colorado Autism Consultants	4	1	1	6
Cottonwood Community Alternatives	0	0	6	6
Homeward, Inc.	4	2	0	6
Carmel Community Living	0	4	1	5
Community Advantage	0	5	0	5
Amy Wilson	4	0	0	4
Angels of Colorado	2	2	0	4
Community Living Alternatives	0	2	2	4
Dungarvin	0	0	4	4
Encouraging Development	0	1	3	4
Life Support Institute	1	1	2	4
Support, Inc.	0	0	4	4
The Foundation Behavioral Services	4	0	0	4
Ability Specialists	0	2	1	3
Highpointe Services	0	2	1	3
New Day	0	0	3	3
The Child and Family Therapy Center of Denver	3	0	0	3
Walkabout Village	0	1	2	3
Allies, LLC	0	0	2	2
Bonnie Killman	2	0	0	2

Agency Selected	CES	SLS	DD	Total
Community Choices Day Services	0	2	0	2
DD Consultants	1	0	1	2
Eclipse Therapy	2	0	0	2
Emerge, PC	1	0	1	2
Excel Services	2	0	0	2
Garden Autism	2	0	0	2
Innovative Services	1	1	0	2
Laura Ganguli	2	0	0	2
Maria's Quality Cleaning	2	0	0	2
Maura Stack-Oden	2	0	0	2
Molly Maids	2	0	0	2
Mosaic	2	0	0	2
Praying Hands Ranch	2	0	0	2
Promise Ranch Therapeutic Riding	2	0	0	2
SEL, LLC	0	2	0	2
Stepping Stone	0	1	1	2
A Better Life Experience	0	0	1	1
ABA Services of the Front Range	1	0	0	1
Ability Access	0	1	0	1
Active Community Access	0	1	0	1
Actualize Behavior Alternatives	0	0	1	1
Autism Spectrum Alliance	1	0	0	1
Averi Schaubman	0	0	1	1
Breakthrough Interventions	1	0	0	1
Building Independence	0	1	0	1
Choice Living Services	0	0	1	1
Colorado Family Enrichment and Behavior Therapies	0	0	1	1
Community Intersections	0	0	1	1
Community Support Services	0	0	1	1
Consultants for Children	1	0	0	1
Easter Seals	0	0	1	1
Interactive Living	0	1	0	1
Karen Ann Moss	0	1	0	1
Laura Hess	1	0	0	1
Maria's Quality Cleaning	1	0	0	1
Mary Ellen Lawrence	1	0	0	1

Agency Selected	CES	SLS	DD	Total
Michele Maruniak	1	0	0	1
Michelle Kerska	0	0	1	1
New Vision Professional Services	0	1	0	1
North Metro Community Services	0	0	1	1
Opportunity in Living	0	0	1	1
Out 'N' About	0	1	0	1
Real Care	0	0	1	1
Rehabilitative Rhythms	1	0	0	1
Rose Lamb	1	0	0	1
Scott Quicke	0	1	0	1
Spectra Autism	1	0	0	1
Starpoint	0	0	1	1
Stellar Care Services	0	0	1	1
Tamara Trager	0	1	0	1
The Right Step	1	0	0	1
Thrive Autism	1	0	0	1
Toni Taylor	0	1	0	1
Trumpet Behavioral Health	1	0	0	1
Xanadu-2	0	0	1	1
Totals	147	92	115	354

RFP Final Status Reporting (“No Placement Found” Reporting)

The following table shows the frequency at which specific services are placed, withdrawn, or result in no placement being found, sorted in order of the services for which a provider is most frequently not found (percent not placed).

Category of Service Requested	No Placement Found	Withdrawn	Placed/Completed	Total Requests	Percent Not Placed	Percent of Requests Made
Massage Therapy	9	4	10	23	39%	3%
Transportation	4	5	2	11	36%	1%
Homemaker	22	19	23	64	34%	8%
Respite	39	42	51	132	30%	17%
Hippotherapy	7	13	5	25	28%	3%
Movement Therapy	10	8	19	37	27%	5%
Personal Care	2	4	2	8	25%	1%
Multiple	30	38	83	151	20%	20%
Behavioral Services	17	25	62	104	16%	14%
Community Connector	2	6	5	13	15%	2%
Supported Employment	3	6	11	20	15%	3%
Residential	6	26	42	74	8%	10%
Day Habilitation	5	31	58	94	5%	12%
Mentorship	0	1	6	7	0%	1%
Prevocational Services	0	1	1	2	0%	0%
Totals	156	229	380	765	21%	

This table shows the frequency of RFPs being placed, withdrawn, or not placed by waiver.

Program	No Placement Found	Withdrawn	Placed/Completed	Total Requests	Percent Not Placed	Percent of Requests Made
DD	19	61	119	199	10%	26%
SLS	31	66	96	193	16%	25%
CES	106	102	164	372	28%	49%
FSSP	0	1	0	1	0%	0%
Total	156	229	380	765	20%	

And the final table shows the frequency of RFPs being placed, withdrawn, or not placed by month.

Month	No Placement Found	Withdrawn	Placed/Completed	Total Requests	Percent Not Placed	Percent of Requests Made
January	8	17	31	56	14%	7%
February	13	29	26	68	19%	9%
March	11	17	22	50	22%	7%
April	17	19	30	66	26%	9%
May	24	19	39	82	29%	11%
June	24	17	29	70	34%	9%
July	11	12	31	54	20%	7%
August	5	11	25	41	12%	5%
September	4	13	41	58	7%	8%
October	18	30	36	84	21%	11%
November	12	14	26	52	23%	7%
December	9	31	44	84	11%	11%
Totals	156	229	380	765	20%	